

Connect Ads is NOW HIRING!

Sales Executive

Based in Dubai, UAE

Looking for a high caliber to generate and maximize revenue by identifying opportunities, promoting offerings and new products to media agencies and direct clients.

Roles & Responsibilities:

- Establish a solid relationship with the agency and expand direct client database
- Ability to work under pressure while maintaining composure
- Demonstrate the value of the company products and business offerings to agencies and/or direct clients.
- Achieve defined sales/revenue targets
- Provide accurate forecasting and pipeline management on CRM.
- Educate agencies and clients on the strengths of digital media
- Demonstrate a good balance in attracting new clients while retaining existing clients
- Proactively create strategic recommendations and various media solutions for clients

Qualifications:

- New graduate or 1 year of experience
- Experience in digital media sales, marketing or advertising is a plus
- Bachelor's degree (Marketing, Advertising, media or similar is a plus)

Must own a car and be resident in Dubai.

Send your CV via email to careers@connectads.com, with the job title in subject line.